

Review

Experimental and Pre-Analytical Considerations of Endocannabinoid Quantification in Human Biofluids Prior to Mass Spectrometric Analysis

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Abstract: The quantification of endocannabinoids in biological fluids is becoming increasingly popular as an indicator of psychological and physiological function. Numerous methods to quantify the endocannabinoid ligands have been published so far, yet their concentrations and responses often exhibit significant variability across studies. Endocannabinoids regulate and interact with a wide range of biomolecules, causing their concentrations to vary between cohorts of individuals, and sensitivities to them depend on pre-experimental behaviours and activities. Moreover, matrix effects produced by the complex nature of biofluids necessitate rigorous sample preparation techniques, all of which introduce opportunities for both inter- and intra-assay variability. This review aims to address the causes of variability prior to mass spectrometric analysis, including biofluid choice, human variability, sample collection and extraction methods. If these factors are fully considered and standardised methods are introduced, endocannabinoid concentrations may become more reliable, allowing their utility as clinical markers to progress.

Keywords: endocannabinoid; N-arachidonoyl-ethanolamine; 2-arachidonoylglycerol; biofluid; sampling; sample processing



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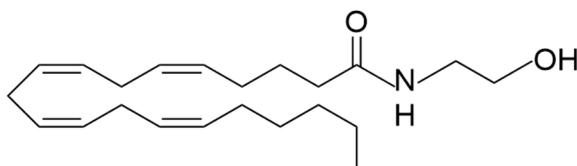
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1. Introduction

The endocannabinoid system is a lipid signalling system that has key roles in regulating various physiological and psychological processes, including pain, stress, appetite, metabolism, immunity, as well as reproductive function [1]. The two major endocannabinoid ligands include the arachidonic acid-derived N-arachidonoyl-ethanolamine (AEA) [2] and 2-arachidonoylglycerol (2-AG) [3] (Figure 1), which are synthesised and degraded via distinct biochemical pathways [4]. The enzyme primarily responsible for AEA synthesis is NAPE-specific phospholipase D [5], whereas it is degraded via fatty acid amide hydrolase (FAAH) [6]. In contrast, 2-AG is synthesised through diacylglycerol lipases and primarily degraded via the enzyme monoacylglycerol lipase [7]. AEA and 2-AG have different affinities for the receptors of the endocannabinoid system, cannabinoid receptor 1 (CB1) and cannabinoid receptor 2 (CB2), and operate in tonic and phasic manners depending on their localisation [8]. Several other ligands are often studied in conjunction with the AEA and 2-AG, which include several N-acylethanolamines (NAEs), such as Oleoylethanolamide (OEA), Palmitoylethanolamide (PEA) and N-docosahexaenoylethanolamine (DHEA) [9]. Although these ligands do not bind to the classical cannabinoid receptors, they often interact with the endocannabinoid system and regulate similar processes. Collectively, the status of these endocannabinoids acts as a tone that becomes disrupted in pathological conditions;

thus, they can potentially be used as biomarkers of certain diseases [10,11]. As human tissue samples are not readily available, exploratory and preclinical studies have mainly relied on analysing the endocannabinoid ligands and other NAEs in various biofluids.

AEA



2-AG

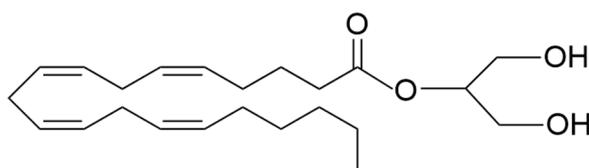


Figure 1. The chemical structure of N-arachidonylethanolamine (AEA) and 2-Arachidonoylglycerol (2-AG).

Endocannabinoids and other NAEs in biological fluids can be quantified using multiple methods, including enzyme-linked immunosorbent assays, radioimmunoassay and gas chromatography (GC) or liquid chromatography (LC) coupled to mass spectrometry. Immunoassay kits are commercially available; however, these kits lack sensitivity and have high levels of cross-reactivity, especially for 2-AG, which has a similar structure to other monoacylglycerols. Instead, the most common method to date is mass spectrometry, which offers high levels of selectivity and sensitivity and enables the simultaneous quantification of multiple analytes [12]. So far, endocannabinoids and various different NAEs have been quantified in various human biofluids, including plasma [13], serum [14], cerebrospinal fluid (CSF) [15,16], saliva [17–19], hair [20,21] and urine [22]. The concentrations in these fluids range from a low picomolar to nanomolar range; however, the studies that have quantified their basal levels or responses so far have not found consistent results. These discrepancies may stem from variations in experimental setups and biofluid processing methods before mass spectrometric analysis.

Endocannabinoid regulation is complex and often involves their interaction with numerous other biomolecules, including sex hormones [23,24], cytokines [25], stress hormones [26,27] and neuropeptides [28]. These interactions contribute to variability in endocannabinoid concentrations across cohorts of individuals at baseline and during various physiological responses. Obtaining biofluid samples in an uncontrolled manner or not considering these differences during analysis can introduce noise and obscure meaningful signals. Furthermore, due to their rapid uptake into cells, AEA and 2-AG concentrations in biofluids are extremely low, whereas the concentrations of other constituents, like lipids, proteins and DNA, are high [29]. These factors can create interfering signals during ionisation during mass spectrometry; thus, robust lipid extraction techniques are needed to purify samples before detection. Common forms of sample preparation include protein precipitation, solid-phase extraction (SPE) and liquid–liquid extraction (LLE), yet there is a current lack of standardised procedures between laboratories [30]. Endocannabinoids and their congeners are unstable molecules, especially 2-AG, which undergoes spontaneous isomerisation at the physiological pH; thus, variations in sample processing can drastically alter their final concentrations and further exacerbate discrepancies in reported concentrations [31,32]. To quantify endocannabinoid concentrations to the accuracy needed for

biomarker use, strategies to minimise variation during sample collection, preparation and analysis need to be introduced [33].

This review will update previous literature that examines pre-analytical considerations of endocannabinoid quantification in human matrices [33,34]. This review will add additional emphasis on considerations that need to be addressed to reduce variability before sample preparation, during the experimental design and sample collection (Figure 2), as well as during sample processing (Figure 3) and chromatography (Figure 4). By addressing individual variability and refining analytical methodologies, this review aims to advance the use of endocannabinoids as biomarkers for physiological and pathological processes.

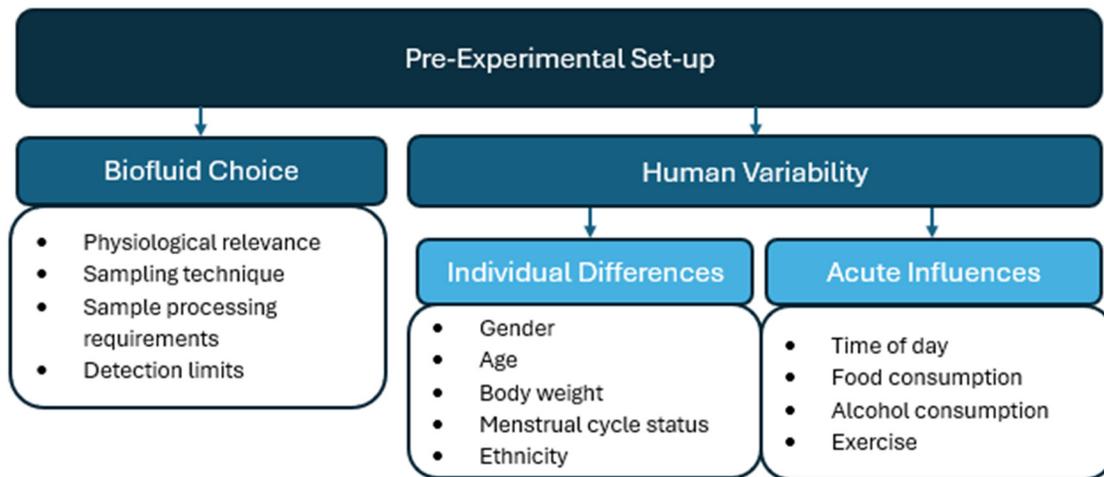


Figure 2. Pre-experimental considerations for endocannabinoid quantification in human biomatrices.

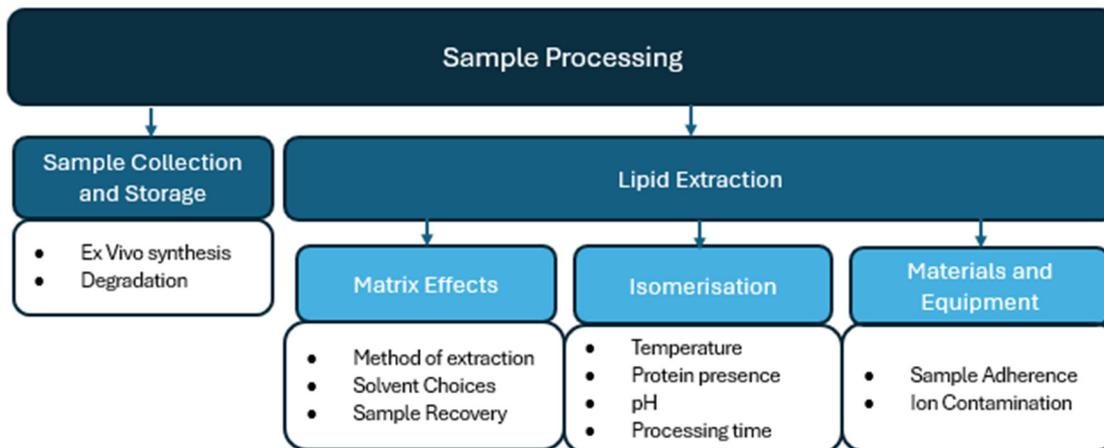


Figure 3. Sample processing considerations for endocannabinoid quantification in human biomatrices.

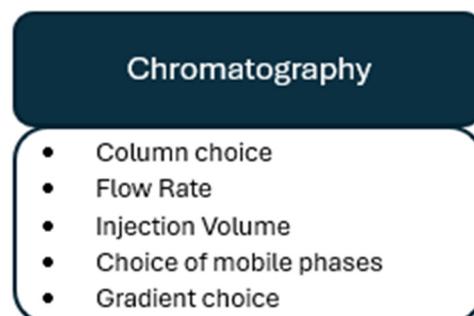


Figure 4. Chromatographical considerations for endocannabinoid quantification in human biomatrices.

2. Endocannabinoid Structure

The structure and chemical properties of endocannabinoids need to be considered to ensure the best sample processing methods for mass spectrometric detection are applied (Figure 1). AEA is considered both a fatty acid amide and an eicosanoid. It consists of an ethanolamine head group connected via an amide bond to a long lipophilic hydrocarbon tail. The amide bond is polar, allowing AEA to interact in aqueous environments; however, the hydrocarbon tail dominates the molecule's overall chemical properties. AEA has a molecular mass of 347.53 g/mol and the molecular formula $C_{22}H_{37}NO_2$ [35]. The compound 2-AG is also considered an eicosanoid and contains a glycerol backbone as well as the same long lipophilic hydrocarbon tail as AEA. The compound 2-AG contains an ester bond formed between the hydroxyl group of glycerol and the carboxylic acid group of arachidonic acid, which is chemically unstable and prone to hydrolysis. While 2-AG has some polar characteristics due to containing several hydroxyl groups, it is an overall highly lipophilic molecule. The compound 2-AG has a molecular mass of 378.3 g/mol and has the chemical formula $C_{23}H_{38}O_4$ [36]. OEA, PEA and DHEA all form a linkage of ethanolamine to oleic acid, palmitic acid and docosahexaenoic acid, respectively. Like the endocannabinoid ligands, OEA, PEA and DHEA are highly lipophilic and have similar chemical properties to AEA and 2-AG; therefore, they are commonly stored and extracted using the same techniques [34].

Due to these lipophilic characteristics of each molecule, endocannabinoid ligands and other NAEs are soluble in organic compounds, including methanol, acetonitrile and isopropanol. Processing samples in these polar organic solvents reduces degradation via non-enzymatic hydrolysis [37], which readily occurs under basic and aqueous conditions [38]. Maintaining a slightly acidic pH by using additives such as 0.1% formic acid, triethylamine or trifluoroacetic acid (TFA) to organic solvents can increase stability and improve recovery further [39], whereas processing samples in highly basic conditions should be avoided as it causes rapid degradation due to saponification reactions. The lipophilic nature of endocannabinoids also leads to their association with various proteins, which requires separation during sample preparation for efficient analysis. The presence of long fatty acid chains provides low volatility, while the presence of double bonds makes these molecules prone to oxidation. Derivatisation of these molecules is therefore necessary to increase volatility and thermal stability, which is essential for their analysis via gas chromatography methods. Their unsaturated bonds make AEA and 2-AG particularly susceptible to degradation during storage or freeze–thaw conditions, emphasising the need for careful sample handling.

3. Pre-Experimental Considerations

3.1. Biofluid Choice

The choice of biofluid is an important consideration during endocannabinoid analysis. AEA and 2-AG synthesis occurs in many diverse tissue types, and it remains unclear how they transfer into and between different biofluids [40]. While cerebrospinal fluid is thought to reflect the brain activity of endocannabinoids, this biofluid is invasive to collect, has to be collected by a specialist and allows for only a limited sample volume [41]. Consequently, many studies have opted to use blood samples without fully understanding whether concentrations in this biofluid reflect endocannabinoid production from nervous tissue, peripheral tissue or production by blood cells. Studies that have compared different biofluids within the same population have reported a lack of linear relationships between each one, including Meier et al. [42], who found no significant correlations between serum and CSF concentrations of AEA. Similarly, Ney et al. [43] reported no correlations between plasma and salivary concentrations of AEA and 2-AG in response to stress, and

Valdivieso Barba et al. [44] found no correlations between hair and plasma or hair and urine concentrations. These findings suggest that the physiological functions represented by endocannabinoid responses may differ across biofluids; thus, the matrix chosen for a study should be carefully considered depending on the aims of the experiment.

Additionally, the collection of biofluids themselves can have implications for endocannabinoid concentrations. The collection of serum or plasma requires venipuncture during blood draw, which can trigger a stress response, or activate nociceptors, both of which incite endocannabinoid responses and can skew baseline concentrations [8,45]. In contrast, less invasive methods, such as saliva and hair sampling, may provide a more reliable baseline measurement during studies, while also allowing a larger number of samples to be taken from a single participant. Matrices like CSF, blood or saliva can represent current endocannabinoid tone, whereas the collection of hair can potentially reflect a longer-term endocannabinoid functioning, which may be more useful for detecting chronic changes [44]. However, it should also be noted that there is a lack of standardised procedures for the collection of endocannabinoids in biofluids like hair and saliva so far. Factors such as salivary flow rate [46] or a change in the length or section of hair sampled [47] can alter concentrations and introduce variability between studies. Collectively, the sampling of biofluids should be standardised and methods to minimise the induction of endocannabinoid responses during sampling should be considered.

The choice of biofluid can also influence the quantification of endocannabinoids and other NAEs due to differences in sample processing requirements and detection limits. Serum is produced from whole blood samples by activating the coagulation cascade, which is an enzymatic process that takes around 20 min at room temperature. Significant enhancement of AEA occurs during this time, as blood cells carry on synthesising endocannabinoids *ex vivo* [48]. Obtaining plasma, on the other hand, does not require this coagulation step, meaning cells can be immediately removed from samples, and endocannabinoid concentrations more accurately reflect physiological levels. However, it also means that plasma contains lower overall concentrations, which may be harder to detect [49,50]. The range of physiological concentration of endocannabinoids and their congeners naturally varies between biofluids. Biofluids like CSF and saliva have concentrations in the lower range [17,41], which results in a smaller magnitude of change in their responses or between clinical groups. Alternatively, serum and plasma yield higher concentrations of endocannabinoids, thus having a higher signal-to-noise ratio, improving the statistical power and robustness of results. Overall, the choice of biofluid can have certain implications for endocannabinoid analysis and should be carefully thought out before obtaining samples.

3.2. Human Variability

Individual Differences. Variability of endocannabinoid concentrations has been observed between cohorts of individuals. Higher baseline levels of AEA and 2-AG have been found in males in serum [30,51] and saliva [52]; thus, separating results based on gender reduces variability and allows clearer trends to be discovered. It is not only beneficial to account for gender differences during data interpretation but also when considering sample size. Meier et al. [42] examined endocannabinoid levels in the CSF of 74 Multiple-Sclerosis (MS) and 80 non-neuroinflammatory control participants and did not initially find any changes between these two clinical groups. Once male and female results were separated, increases in 2-AG in male MS patients compared to controls were found. This result was not detected in previous studies with smaller sample sizes [16,53], demonstrating that larger sample sizes should be considered, especially when moderating factors, such as participant gender, are included.

Other individual differences influencing endocannabinoid concentrations include age and body weight. Amir Hamzah et al. [51] discovered that basal AEA and 2-AG concentrations were significantly higher in older age groups, and Engeli et al. [54] found that peripheral endocannabinoids were significantly increased in women with obesity. In addition to observable differences in baseline tonic endocannabinoid levels, phasic endocannabinoid responses can also vary due to individual differences. Dlugos et al. [55] discovered differences in AEA responses to stress depending on the sex and menstrual cycle status of the participant. They additionally found ethnic differences, with participants of Asian and African American descent exhibiting distinct endocannabinoid stress response patterns compared to those of Caucasian descent. Carefully accounting for these differences in experimental design, data analysis or matched control groups can reveal significant results that would otherwise be masked by noise.

Acute Influences. External influences, such as the time of day and a subject's behaviour before sample collection, can alter endocannabinoid levels. Both AEA and 2-AG concentrations in serum show daily oscillations governed by the circadian rhythm [56,57]. AEA shows a biphasic 24 h rhythm, peaking in the late afternoon, whereas 2-AG shows a monophasic rhythm, peaking in the early to mid-afternoon. Samples collected at different time points in the day can differ significantly; thus, maintaining a consistent sampling time frame is necessary to reduce variability and enhance data reliability within a study.

The endocannabinoid system regulates hunger, satiety and reward mechanisms associated with eating [58], and, accordingly, endocannabinoid levels are influenced by food intake. Concentrations of 2-AG, in particular, increase after consuming high-fat or palatable meals [59,60]. Although by different mechanisms, endocannabinoid levels are also mobilised after alcohol consumption [61] and exercise [62]. These factors show that implementing detailed screening protocols or establishing restrictions prior to sample collection can minimise the variability introduced by subjects' pre-experimental behaviours or activities.

4. Sample Processing Considerations

4.1. Sample Collection and Storage

Sample handling procedures vary depending on the matrix of interest. Since cells can synthesise and release endocannabinoids *ex vivo* [13,63], biofluids that contain cells should be placed on ice immediately after collection and centrifuged as quickly as possible. This is particularly critical after blood draws due to the high abundance of leukocytes and platelets in this matrix, which can contribute to *ex vivo* endocannabinoid production [64]. Significant increases in AEA have been found in blood samples after one hour, even when stored at low temperatures and treated with an anticoagulant [65]. Simultaneous to synthesis, active degradation of endocannabinoids may also occur due to the presence of the enzymes MAGL and FAAH within cellular membranes [66]; thus, the addition of enzyme inhibitors can also slow down these *ex vivo* concentration changes. It should be noted that biofluids, such as CSF [67], saliva [68] and urine [69], can contain low numbers of cells; thus, the same treatment of these biofluids may also be beneficial. Although endocannabinoid levels are a lot more stable after the removal of cells, AEA and 2-AG can still degrade in cell-free biofluids due to their poor stability and short half-life [32]. Processing samples at low temperatures, reducing processing times and freezing samples soon after collection can reduce degradation in this manner. Once frozen at $-80\text{ }^{\circ}\text{C}$, AEA and 2-AG levels have been found to remain stable for at least three months [70]. Freeze–thawing also accelerates endocannabinoid degradation, and 2-AG has been found to be particularly sensitive to repeated freeze–thaw cycles [60,65]. Aliquoting samples according to the volume desired for analysis can, therefore, preserve the original physiological concentration. Collectively,

combining careful sampling handling techniques and treating all samples in the same manner can prevent *ex vivo* changes in endocannabinoid concentrations and limit inter-assay variability.

4.2. Lipid Extraction

Matrix Effects. Certain constituents in biofluids can affect the ion sources used in mass spectrometry, causing ion suppression or enhancement [71]. These matrix effects lead to the inaccurate reporting of endocannabinoid concentrations; thus, robust lipid extraction and purification of matrix samples are necessary. However, these steps are also associated with sample loss, which should also be considered when comparing extraction methods. Prior to further clean-up methods, performing protein precipitation can lead to increased recovery of samples due to the removal of excess proteins. This method involves the addition of organic solvents, such as acetonitrile [72] or methanol [73], into the sample and removing proteins by centrifugation. While some studies have opted to use protein precipitation alone, excluding further extraction steps can lead to high levels of matrix interference and potential blockage and contamination of LC or MS equipment.

The Folch [74], Bligh and Dyer [75], methods are the most well-known form of LLE. These methods involve using different ratios of chloroform, methanol and water to create organic and aqueous phases, and endocannabinoids are then extracted from the corresponding organic layer due to their solubility and non-polar nature [76]. However, these methods involve toxic chemicals and can co-extract phospholipids, which cause significant matrix effects [77]; therefore, the use of alternative solvents, including ethyl acetate [78], ethyl acetate/hexane [79], or toluene [32], is recommended for endocannabinoid extraction specifically. Another popular method of lipid extraction is SPE, which involves purifying samples by retaining and eluting lipids from columns using specific solvents. Reverse-, mixed- and normal-phase columns have all been employed for endocannabinoid extraction [72,80,81]; however, the use of C8 or C18 reverse-phase columns can improve yields due to these column's compatibility with their hydrophobic nature [82]. LLE tends to be the most favourable method for endocannabinoid extraction, potentially due to being faster and cheaper than SPE, which requires the purchase of SPE cartridges. Nonetheless, SPE is more efficient at removing interferences, thus reducing the matrix effect and potentially preserving the equipment in downstream processes. SPE methods can also be automated and scaled up [83], which enables high-throughput processing of many samples at once. Each of these methods can also lead to loss of analyte while performing lipid extraction; therefore, each should be tested using isotope-labelled standards for their effect on analyte recovery.

Solvent evaporation is almost always required while performing lipid extraction methods; however, this process can lead to accelerated isomerisation, degradation and oxidation of AEA and 2-AG [84]. To reduce any loss during this step, samples should be evaporated at low temperatures under a nitrogen stream [85], and the addition of antioxidants should be tested to increase the stability of AEA and 2-AG during heating [86]. Ensuring samples are swiftly reconstituted will also minimise loss during evaporation and prepare samples for mass spectrometry analysis. Due to their solubility in methanol and acetonitrile, endocannabinoids are commonly eluted in methanol/water and acetonitrile/water mixtures, which complements the corresponding chromatographic separation [87]. Collectively, there are a range of sample purification and extraction techniques, which results in a chance of introducing variability between samples at each stage. Different procedures should be tested and optimised for those that produce good yields and low levels of variability between samples.

Isomerisation. A common challenge when preparing 2-AG for analysis is the *ex vivo* isomerisation of 2-AG to 1-AG, which occurs spontaneously under normal sample pro-

cessing conditions. Factors such as temperature, protein presence, pH, centrifugal force, and solvent choices affect the rate of isomerisation [65,84,88], leading to varying ratios of 2-AG to 1-AG between samples. Techniques such as continuously keeping samples at low temperatures, reducing processing times and using non-protic solvents like toluene or tert-butyl methyl ether, can minimise its rate [32,88]. A common approach post-quantification is to combine 2-AG and 1-AG concentrations [54]; however, as 2-AG represents the active form of the molecule, this practice may obscure important physiological information [89]. Even the addition of isotopically-labelled standards cannot fully address this issue, as commercially available 2-AG is not isotopically pure and can also undergo isomerisation during sample processing. Keeping sample processing protocols consistent and standardised can ensure all samples isomerise in a similar manner to limit variability.

AEA can isomerise to virodhamine (O-AEA) under a highly acidic pH and vice versa at a highly basic pH [90]. This form of isomerisation is not usually an issue during sample processing, as the amide bond in AEA is more stable than the ester bond in 2-AG and does not occur spontaneously. AEA and O-AEA should nevertheless be separated during quantification due to differences in the physiological functions of these isomers. Importantly, as the O-AEA and 1-AG isomers have identical molecular weights to AEA and 2-AG, the separation of these molecules cannot be achieved through mass spectrometry alone and must be performed at the chromatography stage [78].

Materials and Equipment. Due to their highly hydrophobic nature, AEA and 2-AG readily adhere to plastic and glass equipment used during the above sample processing steps [91]. The use of treated laboratory materials, minimising contact with plastic or glass and limiting the number of transfers between containers can help reduce analyte loss and improve recovery [92]. Additionally, spiking samples with isotopically-labelled internal standards early into sample preparation can also account for any analyte loss due to attachment to laboratory materials, as well as accounting for any degradation over time [93]. The commercially available standards include deuterated versions of AEA and 2-AG (e.g., d8-AEA, d4-AEA, d8-2AG, d5-2AG), which are chemically identical to their native versions but have slightly higher masses [39]. These properties allow the standards to be co-extracted and ionised with the native analytes during sample processing and ensure that they can be separated and distinguished during analysis. Sodium ions (Na⁺) can also be introduced into samples from contaminated solvents or glass and plasticware. Na⁺ readily forms adducts with AEA and 2-AG, which reduces ionisation and shifts in mass/charge values, further diminishing the already-low signal of endocannabinoids [94] and complicating chromatographic interpretation. Na⁺ contamination can be reduced by using clean, sodium-free laboratory materials, preparing fresh solvents and ensuring the use of mass-spectrometry grade solvents. De-salting samples via SPE can reduce naturally occurring sodium from within biofluids, and acidifying or adding ammonium acetate to the mobile phases can reduce the formation of the sodium adducts [95]. Consideration of the solvents and equipment used during sample processing is vital to retain physiological endocannabinoid levels and reduce variability.

5. Chromatography

After their extraction from biofluids, both LC and GC can separate endocannabinoids and other N-acylethanolamines for detection via mass spectrometry. Gas chromatography requires longer retention times and an additional derivatisation step during sample preparation [60]; as a result, LC methods, including high-performance liquid chromatography (HPLC) and ultra-high-performance liquid chromatography (UHPLC) [96,97], are more commonly used. For LC methods, reverse-phase C18 columns are almost exclusively used as the stationary phase, given the nonpolar and lipophilic characteristics of endo-

cannabinoids. However, other column and chromatography parameters are less consistent between studies, especially between different biomatrices. The efficient separation of the low concentrations of endocannabinoids and similar molecules has been achieved with varying column particle sizes, including 1.7 μm [98] and as large as 4 μm [14]. Separation of endocannabinoid and multiple additional analogues has been achieved in blood samples using 50 mm in length [99], however, other methods adopted 100 mm or 150 mm columns for this purpose [65,100]. These columns efficiently separate similar lipids to a high resolution when paired with commonly used mobile phases like methanol or acetonitrile and water [87]. Other mobile phases have been reported to work well with C18 columns, including isopropanol or different ratios of these solvents [100,101]. Various modifiers such as formic acid, acetic acid, ammonium acetate and ammonium formate [41,102] have been included within mobile phases at various concentrations and can be added to improve ionisation and increase signal strength in samples with low endocannabinoid concentrations [102,103]. Sample injection volumes can vary between 2 and 400 μL [20,104] depending on the accompanying sample preparation procedures, and flow rates also vary from as little as 0.2 mL/min [105] to 0.8 mL/min [106]. Both AEA and 2-AG elute at higher percentages of organic solvent. Therefore, a gradient with a gradual increase in the organic solvent over a period of 10 min allows for a good resolution; however, to efficiently separate the endocannabinoid isomers, holding the gradient at 75–79% organic phase for 4.5 min may be required [32]. The lack of a common chromatography method both between and within different biofluids for the quantification of endocannabinoids and other NAEs suggests that different methodologies should be tested for robust separation of analytes depending on the biofluid and analytes of interest. Nevertheless, the employment of a robust chromatography method is necessary for effective downstream detection via mass spectrometry and is needed to accurately quantify endocannabinoid concentrations.

6. Conclusions

Endocannabinoid and NEA detection in different biofluids is a potentially valuable tool for the diagnosis, monitoring or prevention of disease. Due to the advancement of highly sensitive analytical techniques, accurate quantification in biofluids is possible; however, high levels of variability are apparent between studies. If endocannabinoid analysis is to progress to clinical studies, experimental and pre-analytical challenges that contribute to this variability must be addressed.

As the mechanism by which endocannabinoids end up in biofluids is not fully understood, it can be difficult to select the right biofluid for analysis. When selecting a biofluid, it is important to weigh up a number of factors, such as the ease of collection, biomolecule abundance and the biological relevance of each ligand in that matrix. Before sample collection, it is also important to consider differences between subjects, as cohorts of subjects that differ in their age, ethnicity and body weight can create noise between baseline measurements and responses. These factors should be accounted for during sampling and analysis, otherwise, potentially significant results can be lost, leading to different results being reported between studies. Moreover, AEA and 2-AG become mobilised depending on the time of day, upon food or alcohol consumption, upon exercising or during sampling procedures. Sampling times and screening conditions should be tightly controlled, as these confounding variables can inflate or deflate endocannabinoid levels so that any main effects are lost. Collectively, understanding the biology of endocannabinoids can reduce variation within a study and lead to more significant results being discovered and reported, reducing inter-assay variability.

Variability can also be introduced after sample collection and during the processing of samples. Robust purification techniques are needed to ensure other lipids and constituents

that interfere with ionisation in mass spectrometry are not co-isolated with endocannabinoids. This includes using methods like protein precipitation, liquid–liquid extraction or SPE. However, employing these methods in different ways can lead to the loss, degradation or isomerisation of these samples. Cells should be removed immediately after collection and samples should be processed in a timely manner at low temperatures to avoid variability introduced by *ex vivo* synthesis or degradation. The use of toluene appears to be the most ideal extraction solvent for endocannabinoids specifically, as it yields a high recovery, low levels of matrix effects and reduced 2-AG to 1-AG isomerisation compared to other solvents [32]. However, although more expensive, reverse-phase SPE methods should also be strongly considered as they can further reduce matrix effects and have the potential to be high throughput. Whatever the method chosen for endocannabinoid extraction, the use of mass-spectrometry grade solvents and clean laboratory equipment will minimise contamination which can interfere with the following analysis. Finally, a reliable and robust chromatography method must also be employed before mass spectrometry, so that analytes can be adequately separated. Reverse-phase columns perform this separation well when paired with an appropriate mobile phase and an optimised gradient. These factors must be carefully adjusted based on the available equipment, to ensure isomers that cannot be isolated during mass spectrometry are separated. The addition of commercially available stable isotope standards early into the sample processing procedure can account for minor variances in methods, however, samples should still be processed in a similar manner.

If the above factors are carefully considered, then endocannabinoid and NEA detection via proceeding mass spectrometric analysis should yield low levels of variability, high levels of inter-assay reliability, and accurately reflect physiological concentrations. As endocannabinoid quantification for biomarker use advances, standard pre-analytical procedures need to be validated and employed to gain inter-assay reproducibility and increase consistent results between laboratories.

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Conflicts of Interest: The authors declare no conflicts of interest.

Abbreviations

The following abbreviations are used in this manuscript:

AEA	N-arachidonoyl-ethanolamine
2-AG	2-arachidonoylglycerol
FAAH	Fatty acid amide hydrolase
CB1	Cannabinoid receptor 1
CB2	Cannabinoid receptor 2
GC	Gas chromatography
LC	Liquid chromatography
CSF	Cerebrospinal fluid
SPE	Solid-phase extraction
LLE	Liquid–liquid extraction
HPLC	High-performance liquid chromatography
UHPLC	Ultra-high-performance liquid chromatography

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